
1Q. 2023

FACT SHEET

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 **iMarketKorea**

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- The financial information in this document includes both consolidated and non-consolidated earnings results based on K-IFRS.
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Consolidated (Quarterly)

(Unit: KRW mn)	1Q 23	4Q 22	Q/Q	1Q 22	Y/Y
Revenue	847,776	960,436	-11.7%	827,939	+2.4%
Cost of Sales	810,094	918,425	-11.8%	791,322	+2.4%
Gross Profit	37,682	42,010	-10.3%	36,617	+2.9%
<i>GP Margin</i>	<i>4.4%</i>	<i>4.4%</i>	-	<i>4.4%</i>	-
Selling and Administrative Expenses	24,034	26,634	-9.8%	24,892	-3.4%
Operating Profit	13,649	15,377	-11.2%	11,725	+16.4%
<i>OP Margin</i>	<i>1.6%</i>	<i>1.6%</i>	-	<i>1.4%</i>	<i>+0.2%p</i>
Pre-tax Profit	9,311	3,358	+177.3%	9,962	-6.5%
Net Profit	6,468	6,319	+2.4%	6,804	-4.9%

Separate (Quarterly)

(Unit: KRW mn)	1Q 23	4Q 22	Q/Q	1Q 22	Y/Y
Revenue	611,237	715,619	+3.4%	630,702	-3.1%
Cost of Sales	589,419	690,174	+3.1%	608,201	-3.1%
Gross Profit	21,818	25,445	+10.5%	22,501	-3.0%
<i>GP Margin</i>	<i>3.6%</i>	<i>3.6%</i>	<i>+0.3%p</i>	<i>3.6%</i>	-
Selling and Administrative Expenses	14,079	15,032	+5.2%	14,862	-5.3%
Operating Profit	7,740	10,413	+19.1%	7,639	+1.3%
<i>OP Margin</i>	<i>1.3%</i>	<i>1.5%</i>	<i>+0.2%p</i>	<i>1.2%</i>	<i>+0.1%p</i>
Pre-tax Profit	15,192	6,939	-14.0%	16,132	-5.8%
Net Profit	13,756	11,320	+104.2%	13,121	+4.8%

Sales Breakdown by customer

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,855.6	78.8%	422.0	79.1%	479.8	79.8%	452.4	77.3%	501.4	79.2%
Non-Samsung	497.9	21.2%	111.2	20.9%	121.5	20.2%	133.2	22.7%	132.0	20.8%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	2,218.6	82.8%	498.4	79.0%	540.9	84.4%	579.7	83.8%	599.6	83.8%
Non-Samsung	460.4	17.2%	132.3	21.0%	99.6	15.6%	112.4	16.2%	116.1	16.2%
Total	2,679.0	100%	630.7	100%	640.5	100%	692.1	100%	715.7	100%

(Unit: KRW bn)	2023		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	511.5	83.7%	511.5	83.7%						
Non-Samsung	99.7	16.3%	99.7	16.3%						
Total	611.2	100%	611.2	100%						

Sales Breakdown by region

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	1,923.0	81.7%	426.9	80.1%	491.2	81.7%	482.1	82.3%	522.8	82.5%
Export	430.5	18.3%	106.3	19.9%	110.1	18.3%	103.5	17.7%	110.6	17.5%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	2,223.1	83.0%	488.1	77.4%	526.2	82.1%	588.1	85.0%	620.7	86.7%
Export	455.9	17.0%	142.6	22.6%	114.3	17.9%	104.0	15.0%	95.0	13.3%
Total	2,679.0	100%	630.7	100%	640.5	100%	692.1	100%	715.7	100%

(Unit: KRW bn)	2023		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	520.6	85.2%	520.6	85.2%						
Export	90.6	14.8%	90.6	14.8%						
Total	611.2	100%	611.2	100%						

Sales Breakdown by item

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,181.3	50.2%	274.9	51.6%	291.6	48.5%	294.2	50.2%	320.6	50.5%
Construction Materials	450.1	19.1%	95.0	17.8%	124.9	20.8%	101.2	17.3%	129.0	20.4%
IT Products	195.9	8.3%	33.8	6.3%	49.6	8.2%	64.5	11.0%	48.0	7.6%
Raw & Subsidiary Materials	510.6	21.7%	126.0	23.6%	131.5	21.9%	121.6	20.8%	131.5	20.8%
Others	15.6	0.7%	3.5	0.7%	3.7	0.6%	4.1	0.7%	4.3	0.7%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,189.3	44.5%	281.5	44.6%	291.1	45.5%	287.4	41.5%	329.3	46.0%
Construction Materials	719.8	26.9%	145.0	23.0%	182.9	28.6%	214.7	31.0%	177.2	24.8%
IT Products	207.3	7.7%	65.8	10.4%	28.8	4.5%	50.8	7.3%	61.8	8.6%
Raw & Subsidiary Materials	544.7	20.4%	135.0	21.4%	133.9	20.9%	135.2	19.5%	143.6	20.1%
Others	14.9	0.6%	3.4	0.6%	3.8	0.5%	4.0	0.6%	3.8	0.5%
Total	2,679.0	100%	630.7	100%	640.5	100%	692.1	100%	715.7	100%

(Unit: KRW bn)	2023		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	287.8	47.1%	287.8	47.1%						
Construction Materials	184.1	30.1%	184.1	30.1%						
IT Products	33.9	5.5%	33.9	5.5%						
Raw & Subsidiary Materials	101.7	16.6%	101.7	16.6%						
Others	3.7	0.7%	3.7	0.7%						
Total	611.2	100%	611.2	100%						