
4Q. 2022

FACT SHEET

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 **iMarketKorea**

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- The financial information in this document includes both consolidated and non-consolidated earnings results based on K-IFRS.
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Consolidated (Quarterly)

(Unit: KRW mn)	4Q 22	3Q 22	Q/Q	4Q 21	Y/Y
Revenue	960,436	940,351	+2.1%	831,924	+15.4%
Cost of Sales	918,425	900,845	+2.0%	793,513	+15.7%
Gross Profit	42,010	39,505	+6.3%	38,411	+9.4%
<i>GP Margin</i>	<i>4.4%</i>	<i>4.2%</i>	<i>+0.2%p</i>	<i>4.6%</i>	<i>-0.2%p</i>
Selling and Administrative Expenses	26,634	24,498	+8.7%	25,800	+3.2%
Operating Profit	15,377	15,008	+2.5%	12,611	+21.9%
<i>OP Margin</i>	<i>1.6%</i>	<i>1.6%</i>	<i>-</i>	<i>1.5%</i>	<i>+0.1%p</i>
Pre-tax Profit	3,358	12,450	-73.0%	16,109	-79.2%
Net Profit	6,319	8,109	-22.1%	12,519	-49.5%

Separate (Quarterly)

(Unit: KRW mn)	4Q 22	3Q 22	Q/Q	4Q 21	Y/Y
Revenue	715,619	692,128	+3.4%	633,345	+13.0%
Cost of Sales	690,174	669,102	+3.1%	609,251	+13.3%
Gross Profit	25,445	23,026	+10.5%	24,094	+5.6%
<i>GP Margin</i>	<i>3.6%</i>	<i>3.3%</i>	<i>+0.3%p</i>	<i>3.8%</i>	<i>-0.2%p</i>
Selling and Administrative Expenses	15,032	14,282	+5.2%	15,278	-1.6%
Operating Profit	10,413	8,744	+19.1%	8,817	+18.1%
<i>OP Margin</i>	<i>1.5%</i>	<i>1.3%</i>	<i>+0.2%p</i>	<i>1.4%</i>	<i>+0.1%p</i>
Pre-tax Profit	6,939	8,068	-14.0%	11,837	-41.4%
Net Profit	11,320	5,543	+104.2%	9,645	+17.4%

Sales Breakdown by customer

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,638.4	78.8%	375.5	79.5%	405.9	80.8%	404.2	76.1%	452.8	78.9%
Non-Samsung	441.5	21.2%	97.0	20.5%	96.5	19.2%	127.0	23.9%	120.9	21.1%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,855.6	78.8%	422.0	79.1%	479.8	79.8%	452.4	77.3%	501.4	79.2%
Non-Samsung	497.9	21.2%	111.2	20.9%	121.5	20.2%	133.2	22.7%	132.0	20.8%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	2,218.6	82.8%	498.4	79.0%	540.9	84.4%	579.7	83.8%	599.6	83.8%
Non-Samsung	460.4	17.2%	132.3	21.0%	99.6	15.6%	112.4	16.2%	116.1	16.2%
Total	2,679.0	100%	630.7	100%	640.5	100%	692.1	100%	715.7	100%

Sales Breakdown by region

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	1,705.7	82.0%	370.1	78.3%	421.4	83.9%	432.0	81.3%	482.2	84.0%
Export	374.2	18.0%	102.4	21.7%	81.0	16.1%	99.2	18.7%	91.5	16.0%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	1,923.0	81.7%	426.9	80.1%	491.2	81.7%	482.1	82.3%	522.8	82.5%
Export	430.5	18.3%	106.3	19.9%	110.1	18.3%	103.5	17.7%	110.6	17.5%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	2,223.1	83.0%	488.1	77.4%	526.2	82.1%	588.1	85.0%	620.7	86.7%
Export	455.9	17.0%	142.6	22.6%	114.3	17.9%	104.0	15.0%	95.0	13.3%
Total	2,679.0	100%	630.7	100%	640.5	100%	692.1	100%	715.7	100%

Sales Breakdown by item

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,216.2	58.5%	296.7	62.8%	291.3	58.0%	297.0	55.9%	331.2	57.7%
Construction Materials	298.5	14.4%	48.3	10.2%	80.9	16.1%	60.8	11.4%	108.5	18.9%
IT Products	129.1	6.2%	24.7	5.2%	23.8	4.7%	50.1	9.4%	30.5	5.3%
Raw & Subsidiary Materials	420.5	20.2%	98.4	20.8%	102.6	20.4%	119.8	22.6%	99.6	17.4%
Others	15.6	0.7%	4.4	0.9%	3.9	0.8%	3.5	0.7%	3.8	0.7%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,181.3	50.2%	274.9	51.6%	291.6	48.5%	294.2	50.2%	320.6	50.5%
Construction Materials	450.1	19.1%	95.0	17.8%	124.9	20.8%	101.2	17.3%	129.0	20.4%
IT Products	195.9	8.3%	33.8	6.3%	49.6	8.2%	64.5	11.0%	48.0	7.6%
Raw & Subsidiary Materials	510.6	21.7%	126.0	23.6%	131.5	21.9%	121.6	20.8%	131.5	20.8%
Others	15.6	0.7%	3.5	0.7%	3.7	0.6%	4.1	0.7%	4.3	0.7%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,189.3	44.5%	281.5	44.6%	291.1	45.5%	287.4	41.5%	329.3	46.0%
Construction Materials	719.8	26.9%	145.0	23.0%	182.9	28.6%	214.7	31.0%	177.2	24.8%
IT Products	204.9	7.6%	64.1	10.2%	28.4	4.4%	50.7	7.3%	61.7	8.6%
Raw & Subsidiary Materials	544.7	20.4%	135.0	21.4%	133.9	20.9%	135.2	19.5%	143.6	20.1%
Others	17.3	0.6%	5.1	0.8%	4.2	0.6%	4.1	0.6%	3.9	0.5%
Total	2,679.0	100%	630.7	100%	640.5	100%	692.1	100%	715.7	100%