
3Q. 2022

FACT SHEET

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 **iMarketKorea**

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- The financial information in this document includes both consolidated and non-consolidated earnings results based on K-IFRS.
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Consolidated (Quarterly)

(Unit: KRW mn)	3Q 22	2Q 22	Q/Q	3Q 21	Y/Y
Revenue	940,351	859,450	+9.4%	782,189	+20.2%
Cost of Sales	900,845	820,037	+9.9%	745,054	+20.9%
Gross Profit	39,505	39,413	+0.2%	37,135	+6.4%
<i>GP Margin</i>	<i>4.2%</i>	<i>4.6%</i>	<i>-0.4%p</i>	<i>4.7%</i>	<i>-0.5%p</i>
Selling and Administrative Expenses	24,498	25,223	-2.9%	25,543	-4.1%
Operating Profit	15,008	14,190	+5.8%	11,592	+29.5%
<i>OP Margin</i>	<i>1.6%</i>	<i>1.7%</i>	<i>-0.1%p</i>	<i>1.5%</i>	<i>+0.1%p</i>
Pre-tax Profit	12,450	11,513	+8.1%	15,413	-19.2%
Net Profit	8,109	7,871	+3.0%	10,706	-24.3%

Separate (Quarterly)

(Unit: KRW mn)	3Q 22	2Q 22	Q/Q	3Q 21	Y/Y
Revenue	692,128	640,542	+8.1%	585,586	+18.2%
Cost of Sales	669,102	616,787	+8.5%	563,707	+18.7%
Gross Profit	23,026	23,755	-3.1%	21,878	+5.2%
<i>GP Margin</i>	<i>3.3%</i>	<i>3.7%</i>	<i>-0.4%p</i>	<i>3.7%</i>	<i>-0.4%p</i>
Selling and Administrative Expenses	14,282	14,837	-3.7%	14,685	-2.7%
Operating Profit	8,744	8,918	-2.0%	7,193	+21.6%
<i>OP Margin</i>	<i>1.3%</i>	<i>1.4%</i>	<i>-0.1%p</i>	<i>1.2%</i>	<i>+0.1%p</i>
Pre-tax Profit	8,068	8,622	-6.4%	12,628	-36.1%
Net Profit	5,543	6,310	-12.1%	9,275	-40.2%

Sales Breakdown by customer

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,638.4	78.8%	375.5	79.5%	405.9	80.8%	404.2	76.1%	452.8	78.9%
Non-Samsung	441.5	21.2%	97.0	20.5%	96.5	19.2%	127.0	23.9%	120.9	21.1%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,855.6	78.8%	422.0	79.1%	479.8	79.8%	452.4	77.3%	501.4	79.2%
Non-Samsung	497.9	21.2%	111.2	20.9%	121.5	20.2%	133.2	22.7%	132.0	20.8%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,619.0	82.5%	498.4	79.0%	540.9	84.4%	579.7	83.8%		
Non-Samsung	344.3	17.5%	132.3	21.0%	99.6	15.6%	112.4	16.2%		
Total	1,963.3	100%	630.7	100%	640.5	100%	692.1	100%		

Sales Breakdown by region

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	1,705.7	82.0%	370.1	78.3%	421.4	83.9%	432.0	81.3%	482.2	84.0%
Export	374.2	18.0%	102.4	21.7%	81.0	16.1%	99.2	18.7%	91.5	16.0%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	1,923.0	81.7%	426.9	80.1%	491.2	81.7%	482.1	82.3%	522.8	82.5%
Export	430.5	18.3%	106.3	19.9%	110.1	18.3%	103.5	17.7%	110.6	17.5%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	1,602.4	81.6%	488.1	77.4%	526.2	82.1%	588.1	85.0%		
Export	360.9	18.4%	142.6	22.6%	114.3	17.9%	104.0	15.0%		
Total	1,963.3	100%	630.7	100%	640.5	100%	692.1	100%		

Sales Breakdown by item

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,216.2	58.5%	296.7	62.8%	291.3	58.0%	297.0	55.9%	331.2	57.7%
Construction Materials	298.5	14.4%	48.3	10.2%	80.9	16.1%	60.8	11.4%	108.5	18.9%
IT Products	129.1	6.2%	24.7	5.2%	23.8	4.7%	50.1	9.4%	30.5	5.3%
Raw & Subsidiary Materials	420.5	20.2%	98.4	20.8%	102.6	20.4%	119.8	22.6%	99.6	17.4%
Others	15.6	0.7%	4.4	0.9%	3.9	0.8%	3.5	0.7%	3.8	0.7%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,181.3	50.2%	274.9	51.6%	291.6	48.5%	294.2	50.2%	320.6	50.5%
Construction Materials	450.1	19.1%	95.0	17.8%	124.9	20.8%	101.2	17.3%	129.0	20.4%
IT Products	195.9	8.3%	33.8	6.3%	49.6	8.2%	64.5	11.0%	48.0	7.6%
Raw & Subsidiary Materials	510.6	21.7%	126.0	23.6%	131.5	21.9%	121.6	20.8%	131.5	20.8%
Others	15.6	0.7%	3.5	0.7%	3.7	0.6%	4.1	0.7%	4.3	0.7%
Total	2,353.5	100%	533.2	100%	601.3	100%	585.6	100%	633.4	100%

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	860.0	43.8%	281.5	44.6%	291.1	45.5%	287.4	41.5%		
Construction Materials	542.6	27.6%	145.0	23.0%	182.9	28.6%	214.7	31.0%		
IT Products	143.2	7.3%	64.1	10.2%	28.4	4.4%	50.7	7.3%		
Raw & Subsidiary Materials	404.1	20.6%	135.0	21.4%	133.9	20.9%	135.2	19.5%		
Others	13.4	0.7%	5.1	0.8%	4.2	0.6%	4.1	0.6%		
Total	1,963.3	100%	630.7	100%	640.5	100%	692.1	100%		