
2Q. 2021

FACT SHEET

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iMarketKorea

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- The financial information in this document includes both consolidated and non-consolidated earnings results based on K-IFRS.
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Consolidated (Quarterly)

(Unit: KRW mn)	2Q 21	1Q 21	Q/Q	2Q 20	Y/Y
Revenue	796,742	721,636	+10.4%	689,914	+15.5%
Cost of Sales	759,477	688,138	+10.4%	653,968	+16.1%
Gross Profit	37,265	33,497	+11.2%	35,946	+3.7%
<i>GP Margin</i>	<i>4.7%</i>	<i>4.6%</i>	<i>+0.1%p</i>	<i>5.2%</i>	<i>-0.5%p</i>
Selling and Administrative Expenses	24,780	24,766	+0.1%	25,293	-2.0%
Operating Profit	12,485	8,732	+43.0%	10,653	+17.2%
<i>OP Margin</i>	<i>1.6%</i>	<i>1.2%</i>	<i>+0.4%p</i>	<i>1.5%</i>	<i>+0.1%p</i>
Pre-tax Profit	22,949	7,755	+195.9%	8,258	+177.9%
Net Profit	17,124	4,151	+312.6%	7,155	+139.3%

Separate (Quarterly)

(Unit: KRW mn)	2Q 21	1Q 21	Q/Q	2Q 20	Y/Y
Revenue	601,336	533,207	+12.8%	502,443	+19.7%
Cost of Sales	578,976	513,930	+12.7%	482,844	+19.9%
Gross Profit	22,361	19,276	+16.0%	19,599	+14.1%
<i>GP Margin</i>	<i>3.7%</i>	<i>3.6%</i>	<i>+0.1%p</i>	<i>3.9%</i>	<i>-0.2%p</i>
Selling and Administrative Expenses	14,406	14,198	+1.5%	14,119	+2.0%
Operating Profit	7,955	5,079	+56.6%	5,480	+45.2%
<i>OP Margin</i>	<i>1.3%</i>	<i>1.0%</i>	<i>+0.3%p</i>	<i>1.1%</i>	<i>+0.2%p</i>
Pre-tax Profit	19,424	14,218	+36.6%	4,031	+381.8%
Net Profit	14,873	10,596	+40.4%	4,624	+221.7%

Sales Breakdown by customer

(Unit: KRW bn)	2019		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,786.7	80.3%	467.4	80.0%	438.4	78.7%	414.2	80.0%	466.8	82.3%
Non-Samsung	439.4	19.7%	117.0	20.0%	118.3	21.3%	103.8	20.0%	100.2	17.7%
Total	2,226.1	100%	584.4	100%	556.7	100%	518.0	100%	567.0	100%

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,638.4	78.8%	375.5	79.5%	405.9	80.8%	404.2	76.1%	452.8	78.9%
Non-Samsung	441.5	21.2%	97.0	20.5%	96.5	19.2%	127.0	23.9%	120.9	21.1%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	901.8	79.5%	422.0	79.1%	479.8	79.8%				
Non-Samsung	232.7	20.5%	111.2	20.9%	121.5	20.2%				
Total	1,134.5	100%	533.2	100%	601.3	100%				

Sales Breakdown by region

(Unit: KRW bn)	2019		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	1,761.7	79.1%	459.0	78.5%	429.0	77.1%	408.7	78.9%	465.0	82.0%
Export	464.4	20.9%	125.4	21.5%	127.7	22.9%	109.3	21.1%	102.0	18.0%
Total	2,226.1	100%	584.4	100%	556.7	100%	518.0	100%	567.0	100%

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	1,705.7	82.0%	370.1	78.3%	421.4	83.9%	432.0	81.3%	482.2	84.0%
Export	374.2	18.0%	102.4	21.7%	81.0	16.1%	99.2	18.7%	91.5	16.0%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	918.1	80.9%	426.9	80.1%	491.2	81.7%				
Export	216.4	19.1%	106.3	19.9%	110.1	18.3%				
Total	1,134.5	100%	533.2	100%	601.3	100%				

Sales Breakdown by item

(Unit: KRW bn)	2019		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,121.8	50.4%	259.9	44.5%	287.8	51.7%	267.5	51.6%	306.7	54.1%
Construction Materials	436.5	19.6%	146.5	25.1%	98.9	17.8%	93.9	18.1%	97.2	17.1%
IT Products	139.3	6.3%	48.1	8.2%	33.4	6.0%	24.5	4.7%	33.4	5.9%
Raw & Subsidiary Materials	500.9	22.5%	119.7	20.5%	128.0	23.0%	126.7	24.5%	126.5	22.3%
Others	27.8	1.2%	10.3	1.8%	8.6	1.5%	5.5	1.1%	3.3	0.6%
Total	2,226.1	100%	584.4	100%	556.7	100%	518.0	100%	567.0	100%

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,216.2	58.5%	296.7	62.8%	291.3	58.0%	297.0	55.9%	331.2	57.7%
Construction Materials	298.5	14.4%	48.3	10.2%	80.9	16.1%	60.8	11.4%	108.5	18.9%
IT Products	129.1	6.2%	24.7	5.2%	23.8	4.7%	50.1	9.4%	30.5	5.3%
Raw & Subsidiary Materials	420.5	20.2%	98.4	20.8%	102.6	20.4%	119.8	22.6%	99.6	17.4%
Others	15.6	0.7%	4.4	0.9%	3.9	0.8%	3.5	0.7%	3.8	0.7%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	566.5	49.9%	274.9	51.6%	291.6	48.5%				
Construction Materials	219.9	19.4%	95.0	17.8%	124.9	20.8%				
IT Products	83.4	7.4%	33.8	6.3%	49.6	8.2%				
Raw & Subsidiary Materials	257.5	22.7%	126.0	23.6%	131.5	21.9%				
Others	7.2	0.6%	3.5	0.7%	3.7	0.6%				
Total	1,134.5	100%	533.2	100%	601.3	100%				