
1Q. 2021
FACT SHEET

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iMarketKorea

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- The financial information in this document includes both consolidated and non-consolidated earnings results based on K-IFRS.
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Consolidated (Quarterly)

(Unit: KRW mn)	1Q 21	4Q 20	Q/Q	1Q 20	Y/Y
Revenue	721,636	765,755	-5.8%	658,472	+9.6%
Cost of Sales	688,138	731,017	-5.9%	621,130	+10.8%
Gross Profit	33,497	34,738	-3.6%	37,342	-10.3%
<i>GP Margin</i>	<i>4.6%</i>	<i>4.5%</i>	<i>+0.1%p</i>	<i>5.7%</i>	<i>-1.0%p</i>
Selling and Administrative Expenses	24,766	26,362	-6.1%	25,619	-3.3%
Operating Profit	8,732	8,377	+4.2%	11,723	-25.5%
<i>OP Margin</i>	<i>1.2%</i>	<i>1.1%</i>	<i>+0.1%p</i>	<i>1.8%</i>	<i>-0.6%p</i>
Pre-tax Profit	7,755	3,229	+140.2%	11,612	-33.2%
Net Profit	4,151	3,835	+8.2%	6,903	-39.9%

Separate (Quarterly)

(Unit: KRW mn)	1Q 21	4Q 20	Q/Q	1Q 20	Y/Y
Revenue	533,207	573,673	-7.1%	472,544	+12.8%
Cost of Sales	513,930	554,076	-7.2%	453,192	+13.4%
Gross Profit	19,276	19,597	-1.6%	19,353	-0.4%
<i>GP Margin</i>	<i>3.6%</i>	<i>3.4%</i>	<i>+0.2%p</i>	<i>4.1%</i>	<i>-0.5%p</i>
Selling and Administrative Expenses	14,198	15,092	-5.9%	14,220	-0.2%
Operating Profit	5,079	4,504	+12.8%	5,133	-1.1%
<i>OP Margin</i>	<i>1.0%</i>	<i>0.8%</i>	<i>+0.2%p</i>	<i>1.1%</i>	<i>-0.1%p</i>
Pre-tax Profit	14,218	-2,557	Turn around	18,146	-21.6%
Net Profit	10,596	-1,021	Turn around	13,379	-20.8%

Sales Breakdown by customer

(Unit: KRW bn)	2019		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,786.7	80.3%	467.4	80.0%	438.4	78.7%	414.2	80.0%	466.8	82.3%
Non-Samsung	439.4	19.7%	117.0	20.0%	118.3	21.3%	103.8	20.0%	100.2	17.7%
Total	2,226.1	100%	584.4	100%	556.7	100%	518.0	100%	567.0	100%

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,638.4	78.8%	375.5	79.5%	405.9	80.8%	404.2	76.1%	452.8	78.9%
Non-Samsung	441.5	21.2%	97.0	20.5%	96.5	19.2%	127.0	23.9%	120.9	21.1%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	422.0	79.1%	422.0	79.1%						
Non-Samsung	111.2	20.9%	111.2	20.9%						
Total	533.2	100%	533.2	100%						

Sales Breakdown by region

(Unit: KRW bn)	2019		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	1,761.7	79.1%	459.0	78.5%	429.0	77.1%	408.7	78.9%	465.0	82.0%
Export	464.4	20.9%	125.4	21.5%	127.7	22.9%	109.3	21.1%	102.0	18.0%
Total	2,226.1	100%	584.4	100%	556.7	100%	518.0	100%	567.0	100%

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	1,705.7	82.0%	370.1	78.3%	421.4	83.9%	432.0	81.3%	482.2	84.0%
Export	374.2	18.0%	102.4	21.7%	81.0	16.1%	99.2	18.7%	91.5	16.0%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	426.9	80.1%	426.9	80.1%						
Export	106.3	19.9%	106.3	19.9%						
Total	533.2	100%	533.2	100%						

Sales Breakdown by item

(Unit: KRW bn)	2019		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,121.8	50.4%	259.9	44.5%	287.8	51.7%	267.5	51.6%	306.7	54.1%
Construction Materials	436.5	19.6%	146.5	25.1%	98.9	17.8%	93.9	18.1%	97.2	17.1%
IT Products	139.3	6.3%	48.1	8.2%	33.4	6.0%	24.5	4.7%	33.4	5.9%
Raw & Subsidiary Materials	500.9	22.5%	119.7	20.5%	128.0	23.0%	126.7	24.5%	126.5	22.3%
Others	27.8	1.2%	10.3	1.8%	8.6	1.5%	5.5	1.1%	3.3	0.6%
Total	2,226.1	100%	584.4	100%	556.7	100%	518.0	100%	567.0	100%

(Unit: KRW bn)	2020		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,216.2	58.5%	296.7	62.8%	291.3	58.0%	297.0	55.9%	331.2	57.7%
Construction Materials	298.5	14.4%	48.3	10.2%	80.9	16.1%	60.8	11.4%	108.5	18.9%
IT Products	129.1	6.2%	24.7	5.2%	23.8	4.7%	50.1	9.4%	30.5	5.3%
Raw & Subsidiary Materials	420.5	20.2%	98.4	20.8%	102.6	20.4%	119.8	22.6%	99.6	17.4%
Others	15.6	0.7%	4.4	0.9%	3.9	0.8%	3.5	0.7%	3.8	0.7%
Total	2,079.9	100%	472.5	100%	502.4	100%	531.2	100%	573.7	100%

(Unit: KRW bn)	2021		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	274.9	51.6%	274.9	51.6%						
Construction Materials	95.0	17.8%	95.0	17.8%						
IT Products	33.8	6.3%	33.8	6.3%						
Raw & Subsidiary Materials	126.0	23.6%	126.0	23.6%						
Others	3.5	0.7%	3.5	0.7%						
Total	533.2	100%	533.2	100%						