
1Q. 2024

FACT SHEET

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 **iMarketKorea**

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- The financial information in this document includes both consolidated and non-consolidated earnings results based on K-IFRS.
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Consolidated (Quarterly)

(Unit: KRW mn)	1Q 24	4Q 23	Q/Q	1Q 23	Y/Y
Revenue	902,096	925,139	-2.5%	847,776	+6.4%
Cost of Sales	861,805	882,256	-2.3%	810,094	+6.4%
Gross Profit	40,292	42,883	-6.0%	37,682	+6.9%
<i>GP Margin</i>	<i>4.5%</i>	<i>4.6%</i>	<i>-0.1%p</i>	<i>4.4%</i>	<i>+0.1%p</i>
Selling and Administrative Expenses	28,020	31,191	-10.2%	24,034	+16.6%
Operating Profit	12,272	11,692	+5.0%	13,649	-10.1%
<i>OP Margin</i>	<i>1.4%</i>	<i>1.3%</i>	<i>+0.1%p</i>	<i>1.6%</i>	<i>-0.2%p</i>
Pre-tax Profit	11,211	10,852	+3.3%	9,311	+20.4%
Net Profit	7,582	10,595	-28.4%	6,468	+17.2%

Separate (Quarterly)

(Unit: KRW mn)	1Q 24	4Q 23	Q/Q	1Q 23	Y/Y
Revenue	625,249	650,673	-3.9%	611,237	+2.3%
Cost of Sales	603,339	627,176	-3.8%	589,419	+2.4%
Gross Profit	21,910	23,497	-6.8%	21,818	+0.4%
<i>GP Margin</i>	<i>3.5%</i>	<i>3.6%</i>	<i>-0.1%p</i>	<i>3.6%</i>	<i>-0.1%p</i>
Selling and Administrative Expenses	14,833	17,516	-15.3%	14,079	+5.4%
Operating Profit	7,077	5,981	+18.3%	7,740	-8.6%
<i>OP Margin</i>	<i>1.1%</i>	<i>0.9%</i>	<i>+0.2%p</i>	<i>1.3%</i>	<i>-0.2%p</i>
Pre-tax Profit	19,638	(6,088)	Turn around	15,192	+29.3%
Net Profit	17,433	(5,854)	Turn around	13,756	+26.7%

Sales Breakdown by customer

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	2,218.6	82.8%	498.4	79.0%	540.9	84.4%	579.7	83.8%	599.6	83.8%
Non-Samsung	460.4	17.2%	132.3	21.0%	99.6	15.6%	112.4	16.2%	116.1	16.2%
Total	2,679.0	100%	630.7	100%	640.5	100%	692.1	100%	715.7	100%

(Unit: KRW bn)	2023		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	1,978.4	81.7%	511.5	83.7%	499.5	83.5%	437.1	77.7%	530.3	81.5%
Non-Samsung	444.1	18.3%	99.7	16.3%	98.9	16.5%	125.1	22.3%	120.4	18.5%
Total	2,422.5	100%	611.2	100%	598.4	100%	562.2	100%	650.7	100%

(Unit: KRW bn)	2024		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Samsung	489.7	78.3%	489.7	78.3%						
Non-Samsung	135.5	21.7%	135.5	21.7%						
Total	625.2	100%	625.2	100%						

Sales Breakdown by region

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	2,223.1	83.0%	488.1	77.4%	526.2	82.1%	588.1	85.0%	620.7	86.7%
Export	455.9	17.0%	142.6	22.6%	114.3	17.9%	104.0	15.0%	95.0	13.3%
Total	2,679.0	100%	630.7	100%	640.5	100%	692.1	100%	715.7	100%

(Unit: KRW bn)	2023		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	2,079.5	85.8%	520.6	85.2%	507.6	84.8%	483.7	86.0%	567.7	87.2%
Export	343.0	14.2%	90.6	14.8%	90.8	15.2%	78.5	14.0%	83.0	12.8%
Total	2,422.5	100%	611.2	100%	598.4	100%	562.2	100%	650.7	100%

(Unit: KRW bn)	2024		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
Local	542.3	86.7%	542.3	86.7%						
Export	83.0	13.3%	83.0	13.3%						
Total	625.2	100%	625.2	100%						

Sales Breakdown by item

(Unit: KRW bn)	2022		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,189.3	44.5%	281.5	44.6%	291.1	45.5%	287.4	41.5%	329.3	46.0%
Construction Materials	719.8	26.9%	145.0	23.0%	182.9	28.6%	214.7	31.0%	177.2	24.8%
IT Products	207.3	7.7%	65.8	10.4%	28.8	4.5%	50.8	7.3%	61.8	8.6%
Raw & Subsidiary Materials	544.7	20.4%	135.0	21.4%	133.9	20.9%	135.2	19.5%	143.6	20.1%
Others	14.9	0.6%	3.4	0.6%	3.8	0.5%	4.0	0.6%	3.8	0.5%
Total	2,679.0	100%	630.7	100%	640.5	100%	692.1	100%	715.7	100%

(Unit: KRW bn)	2023		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	1,165.6	48.1%	287.8	47.1%	285.2	47.7%	275.7	49.0%	316.9	48.7%
Construction Materials	628.0	25.9%	184.1	30.1%	173.5	29.0%	118.5	21.1%	151.9	23.3%
IT Products	199.6	8.2%	33.9	5.5%	34.9	5.8%	65.6	11.7%	65.1	10.0%
Raw & Subsidiary Materials	413.5	17.1%	101.7	16.6%	100.5	16.8%	98.3	17.5%	113.0	17.4%
Others	15.9	0.7%	3.7	0.7%	4.2	0.7%	4.1	0.7%	3.8	0.6%
Total	2,422.5	100%	611.2	100%	598.4	100%	562.2	100%	650.7	100%

(Unit: KRW bn)	2024		1Q		2Q		3Q		4Q	
	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion	Sales	Portion
MRO	259.9	41.6%	259.9	41.6%						
Construction Materials	188.4	30.1%	188.4	30.1%						
IT Products	72.9	11.7%	72.9	11.7%						
Raw & Subsidiary Materials	100.3	16.0%	100.3	16.0%						
Others	3.7	0.6%	3.7	0.6%						
Total	625.2	100%	625.2	100%						